UNLOCKING **PARADISE**

Invest in Vela Zanzibar

South Africans seeking high-yield investments, lifestyle upgrades, or a tropical second home are increasingly turning their gaze to Zanzibar. Among the standout opportunities is Vela Zanzibar, a luxury eco-conscious condominium development in Paje on the island's southeast coast. With strong projected returns, investor-friendly policies, and proximity to South Africa, Vela offers a compelling case for diversification beyond local markets.

Proximity and Accessibility make Zanzibar particularly attractive. Direct or short-connecting flights from Johannesburg or Cape Town take just a few hours, far easier than reaching European or Asian destinations. This convenience allows owners to enjoy frequent visits without major disruption, ideal for personal use or overseeing investments. The South African Rand's strength relative to the US dollar (in which properties are often priced) can further enhance purchasing power.

High Rental Yields and Strong ROI stand out as core financial benefits. Vela properties, professionally managed as condo-hotels, deliver projected annual returns of 12-23%, supported by year-round tourism demand in Paje. The island welcomed over 917,000 visitors in 2025, with expectations exceeding 1.2 million in 2026. Limited new supply (only 600-800 quality units annually) drives both occupancy and nightly rates. Units at Vela come fully furnished and integrated with resort amenities, enabling hands-off ownership with breakeven periods as short as 4-5 years at 85% occupancy.

Capital appreciation adds further upside. Paje's prime beachfront location, combined with infrastructure investments exceeding $500 million, positions properties for 10%+ annual price growth and potential 45-80% appreciation over several years. South African investors benefit from low entry prices starting around $75,000-$80,000 for studios, scaling to higher-end penthouses, offering accessible luxury compared to domestic coastal markets or other international hotspots.

Legal Security and Tax Advantages provide peace of mind. Foreigners invest via secure 99-year leaseholds through ZIPA-approved developments like Vela, which ensures clear titles under the Condominium Act. Vela's compliance with these frameworks protects ownership rights, enabling easy resale,

leasing, and profit repatriation.

Tax incentives are particularly appealing for South Africans. Minimal annual property taxes (around $22), no VAT on rentals or first sales in many cases, and halved capital gains tax (5% for first-time buyers) enhance net returns. As a non-resident or via the investor permit, worldwide income remains untaxed locally, offering potential tax efficiency when structured correctly alongside South African obligations.

Golden Visa Residency is a game-changer. Investing $100,000+ in a qualifying project like Vela grants a renewable two-year Class C residence permit to the buyer, spouse, and up to four children. This provides extended stays, potential retirement appeal, and a foothold in East Africa without full relocation. Many South Africans value this dual benefit: investment returns plus a personal tropical escape.7

Lifestyle and Sustainability elevate Vela beyond pure finance. Paje blends kitesurfing beaches, boutique dining, and village charm with modern amenities: lagoon pools, gyms, co-working spaces, restaurants, and tropical gardens. Eco-features like solar power and water conservation align with responsible investing. Owners enjoy turnkey luxury while contributing to local communities through Zanzibari-sourced materials and labour.

Flexible payment plans (an initial deposit of $3,000 followed by staged construction payments) ease entry. Professional management handles everything from bookings to maintenance, delivering truly passive income.

In a world of volatile markets, Vela Zanzibar represents diversification into a high-growth, tourism-driven asset class. For South Africans, it combines geographic convenience, superior yields, legal protections, residency perks, and an enviable lifestyle in one package. As tourism booms and supply lags, early investors stand to gain the most.

With limited units available, now is a good time to explore this rare opportunity. Vela isn't just property, it's a gateway to paradise and prosperity.